



BUREAU OF THE
Fiscal Service
U.S. DEPARTMENT OF THE TREASURY

Panel Discussion Building an Analytics Capability: Lessons Learned

August 12, 2014

Panel Members

- Moderator:
 - Kevin R Jones, Executive Director, Do Not Pay Business Center, Debt Management Services (DMS)
- Panelists:
 - Tony Paul, Lead IT Specialist, Information & Security Services (ISS)
 - Eduardo Conde, Data Analytics Program Manager, Revenue Collections Management (RCM)
 - Diego Saltes, Senior Economist, DMS

The Bureau of the Fiscal Service is committed to using data more effectively to achieve our mission. To that end, the Bureau has begun building an analytics capability in several of its business lines. This session will review the progress the Bureau has made, our future vision, and lessons learned along the way that may benefit other organizations working toward a similar capability.

Overview: The Fiscal Service & Data

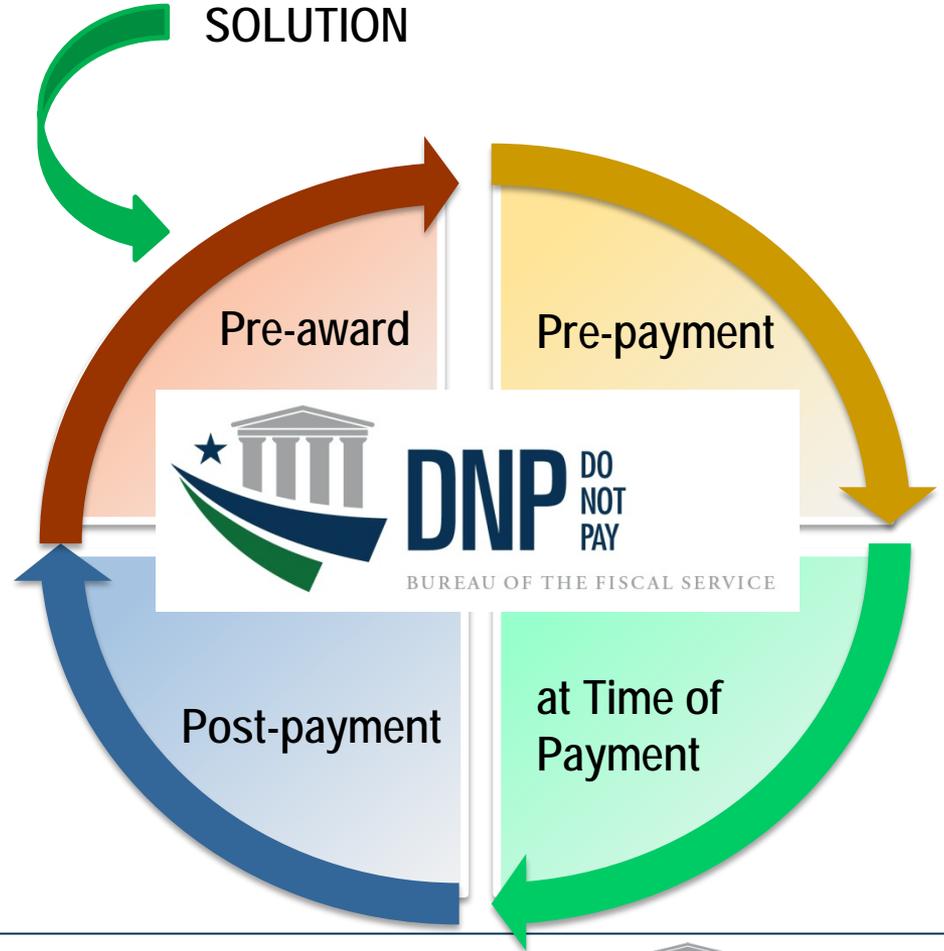
- Transparency
 - making data available to the public
 - [transparency.treasury.gov](https://www.transparency.treasury.gov) (the FIR, etc)
- USA Spending & the DATA Act
 - USA Spending and the transparency mandate included in the DATA Act
- Improving processes and seeking operational efficiencies
- Identifying fraud perpetrated against the Fiscal Service
 - Managing risk
 - Collecting delinquent debt
 - Preventing Improper Payments

Improper Payments

PROBLEM



SOLUTION



Lessons Learned

- **It's the PEOPLE**
- It takes time
 - Understand the business problem before starting analysis
- Build a strong foundation
 - Processes, templates, SOPs, *etc.*
- Build/Hire the right team
 - Requires a thoughtful, persistent commitment to find the right people (not easy)
- Be wary of vendors and contractors who promise easy solutions

Panel Discussion

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- Questions from the audience